



**CALIFORNIA SCHOOL BOARDS  
ASSOCIATION AND  
AFFILIATED ORGANIZATIONS**

**CONSOLIDATED FINANCIAL  
STATEMENTS WITH INDEPENDENT  
AUDITOR'S REPORT  
YEARS ENDED JUNE 30, 2007 and 2006**

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS**

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June 30, 2007 and 2006**

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# Grant Bennett Associates

A PROFESSIONAL CORPORATION

To the Board of Directors  
California School Boards Association  
and Affiliated Organizations  
Sacramento, California

## INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying consolidated statement of financial position of the California School Boards Association and Affiliated Organizations (Association) as of June 30, 2007 and 2006 and the related statements of activities, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As more fully described in Note 5 to the financial statements, the Association recognizes the cost of its defined benefit pension plan in accordance with accounting principles promulgated by the Government Accounting Standards Board, which is not in accordance with financial accounting principles generally accepted in the United States of America (GAAP). GAAP requires the cost of employee's pensions to be recognized over the employee's respective service periods and a liability to be recognized when the accumulated benefit obligation exceeds the fair value of plan assets. The effects of that departure on the financial statements are not reasonably determinable.

In our opinion, except for the effects of the matter discussed in the preceding paragraph, the consolidated financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of the California School Boards Association and Affiliated Organizations as of June 30, 2007 and 2006, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The accompanying supplementary information presented on pages 16 to 23, inclusive, is presented for additional analysis and is not a required part of the basic consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic consolidated financial statements taken as a whole.

*Grant Bennett Associates*

GRANT BENNETT ASSOCIATES  
A PROFESSIONAL CORPORATION  
Certified Public Accountants

September 14, 2007



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**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS  
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION  
JUNE 30, 2007 AND 2006**

|                                              | <u>2007</u>          | <u>2006</u>          |
|----------------------------------------------|----------------------|----------------------|
| <b>ASSETS</b>                                |                      |                      |
| <b>CURRENT ASSETS:</b>                       |                      |                      |
| Cash and Equivalents                         | \$ 6,666,460         | \$ 6,531,284         |
| Accounts Receivable                          | 633,347              | 549,712              |
| Grants Receivable                            | 148,500              |                      |
| Inventories                                  | 51,238               | 58,786               |
| Deposits and Prepaid Expenses                | <u>309,568</u>       | <u>387,588</u>       |
| Total Current Assets                         | 7,809,113            | 7,527,370            |
| <b>INVESTMENTS</b>                           | 1,812                | 1,812                |
| <b>ANNUITIES HELD IN TRUST</b>               | 2,361,986            | 1,859,131            |
| <b>PROPERTY AND EQUIPMENT - NET</b>          | <u>1,882,723</u>     | <u>1,431,865</u>     |
| <b>TOTAL ASSETS</b>                          | <u>\$ 12,055,634</u> | <u>\$ 10,820,178</u> |
| <b>LIABILITIES AND MEMBERS' EQUITY</b>       |                      |                      |
| <b>CURRENT LIABILITIES:</b>                  |                      |                      |
| Accounts Payable                             | \$ 683,726           | \$ 508,467           |
| Deferred Revenues                            | 2,247,726            | 1,928,566            |
| Compensated Absences                         | <u>457,047</u>       | <u>428,334</u>       |
| Total Current Liabilities                    | 3,388,499            | 2,865,367            |
| <b>ANNUITIES HELD IN TRUST</b>               | <u>2,361,986</u>     | <u>1,859,131</u>     |
| <b>TOTAL LIABILITIES</b>                     | <u>5,750,485</u>     | <u>4,724,498</u>     |
| <b>MEMBERS' EQUITY:</b>                      |                      |                      |
| Unrestricted:                                |                      |                      |
| Undesignated                                 | 4,516,877            | 4,729,324            |
| Board Designated                             | <u>1,533,505</u>     | <u>1,180,602</u>     |
| Total Unrestricted                           | <u>6,050,382</u>     | <u>5,909,926</u>     |
| Temporarily Restricted                       | <u>254,767</u>       | <u>185,754</u>       |
| <b>TOTAL MEMBERS' EQUITY</b>                 | <u>6,305,149</u>     | <u>6,095,680</u>     |
| <b>TOTAL LIABILITIES AND MEMBERS' EQUITY</b> | <u>\$ 12,055,634</u> | <u>\$ 10,820,178</u> |

The accompanying notes are an integral part of these consolidated financial statements.

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS  
CONSOLIDATED STATEMENTS OF ACTIVITIES  
YEARS ENDED JUNE 30, 2007 AND 2006**

|                                               | <u>2007</u>       | <u>2006</u>       |
|-----------------------------------------------|-------------------|-------------------|
| <b>UNRESTRICTED MEMBERS' EQUITY:</b>          |                   |                   |
| <b>REVENUES AND SUPPORT:</b>                  |                   |                   |
| Membership Dues                               | \$ 5,209,617      | \$ 4,798,973      |
| Policy Services                               | 2,571,302         | 2,318,672         |
| Continuing Education                          | 1,925,052         | 1,495,294         |
| Education Legal Alliance                      | 1,197,197         | 998,966           |
| Foundation Programs                           | 945,057           | 649,017           |
| District Services Programs                    | 1,038,954         | 988,232           |
| Financial Programs                            | 271,759           | 452,885           |
| Executive Search                              | 381,786           | 422,528           |
| Communications and Member Services            | 218,076           | 184,433           |
| Interest Revenues                             | 457,614           | 332,439           |
| Miscellaneous                                 | 108,195           | 96,445            |
| Net Assets Released from Restrictions         | <u>373,363</u>    | <u>410,254</u>    |
| Total Revenues and Support                    | <u>14,697,972</u> | <u>13,148,138</u> |
| <b>EXPENSES:</b>                              |                   |                   |
| Program Services -                            |                   |                   |
| Foundation Programs                           | 2,601,291         | 2,343,981         |
| Communications and Member Services            | 1,622,745         | 1,550,149         |
| Policy Services                               | 2,295,941         | 1,854,942         |
| Education Legal Alliance                      | 911,912           | 706,217           |
| Continuing Education                          | 1,500,814         | 1,257,583         |
| Governmental Relations                        | 1,162,365         | 1,103,042         |
| Executive Search                              | 715,516           | 699,820           |
| Policy Analysis                               | 485,714           | 488,896           |
| District Services Programs                    | 757,073           | 700,365           |
| Financial Programs                            | <u>179,042</u>    | <u>232,301</u>    |
| Total Program Services                        | 12,232,413        | 10,937,296        |
| Supporting Services -                         |                   |                   |
| Governance and Administration                 | <u>2,325,103</u>  | <u>2,004,955</u>  |
| Total Expenses                                | <u>14,557,516</u> | <u>12,942,251</u> |
| <b>CHANGE IN UNRESTRICTED MEMBERS' EQUITY</b> | <u>140,456</u>    | <u>205,887</u>    |

The accompanying notes are an integral part of these consolidated financial statements.

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS  
CONSOLIDATED STATEMENTS OF ACTIVITIES  
YEARS ENDED JUNE 30, 2007 AND 2006**

|                                                             | <u>2007</u>                | <u>2006</u>                |
|-------------------------------------------------------------|----------------------------|----------------------------|
| TEMPORARILY RESTRICTED MEMBERS' EQUITY:                     |                            |                            |
| Foundation Programs                                         | 442,376                    | 549,858                    |
| Net Assets Released from Restrictions                       | <u>(373,363)</u>           | <u>(410,254)</u>           |
| <b>CHANGE IN TEMPORARILY RESTRICTED<br/>MEMBERS' EQUITY</b> | <u>69,013</u>              | <u>139,604</u>             |
| <b>NET CHANGE IN MEMBERS' EQUITY</b>                        | 209,469                    | 345,491                    |
| <b>MEMBERS' EQUITY, Beginning of Year</b>                   | <u>6,095,680</u>           | <u>5,750,189</u>           |
| <b>MEMBERS' EQUITY, End of Year</b>                         | <u><u>\$ 6,305,149</u></u> | <u><u>\$ 6,095,680</u></u> |

The accompanying notes are an integral part of these consolidated financial statements.

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
YEARS ENDED JUNE 30, 2007 AND 2006**

|                                                                                                                 | <u>2007</u>         | <u>2006</u>         |
|-----------------------------------------------------------------------------------------------------------------|---------------------|---------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                                                    |                     |                     |
| Cash Received from Members, Customers and Others                                                                | \$ 14,396,396       | \$ 13,131,918       |
| Interest Received                                                                                               | 457,614             | 332,439             |
| Cash Paid to Vendors, Employees and Beneficiaries                                                               | <u>(14,092,200)</u> | <u>(12,773,833)</u> |
| Net Cash Flows from Operating Activities                                                                        | <u>761,810</u>      | <u>690,524</u>      |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                                                    |                     |                     |
| Purchase of Property and Equipment                                                                              | <u>(626,634)</u>    | <u>(135,300)</u>    |
| Net Cash Flows from Investing Activities                                                                        | <u>(626,634)</u>    | <u>(135,300)</u>    |
| <b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>                                                                  | 135,176             | 555,224             |
| <b>CASH AND EQUIVALENTS, Beginning of Year</b>                                                                  | <u>6,531,284</u>    | <u>5,976,060</u>    |
| <b>CASH AND EQUIVALENTS, End of Year</b>                                                                        | <u>\$ 6,666,460</u> | <u>\$ 6,531,284</u> |
| <br><b>RECONCILIATION OF NET CHANGE IN MEMBERS'<br/>EQUITY TO NET CASH FLOWS FROM<br/>OPERATING ACTIVITIES:</b> |                     |                     |
| Net Change in Members' Equity                                                                                   | \$ 209,469          | \$ 345,491          |
| Depreciation                                                                                                    | 175,776             | 154,887             |
| Change in Accounts Receivable                                                                                   | (83,635)            | (139,009)           |
| Change in Grants Receivable                                                                                     | (148,500)           |                     |
| Change in Inventories                                                                                           | 7,548               | (8,368)             |
| Change in Deposits and Prepaid Expenses                                                                         | 78,020              | (140,691)           |
| Change in Accounts Payable                                                                                      | 175,259             | 128,787             |
| Change in Deferred Revenues                                                                                     | 319,160             | 315,624             |
| Change in Compensated Absences                                                                                  | <u>28,713</u>       | <u>33,803</u>       |
| Net Cash Flows from Operating Activities                                                                        | <u>\$ 761,810</u>   | <u>\$ 690,524</u>   |

The accompanying notes are an integral part of these consolidated financial statements.

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2007 AND 2006**

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**NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES:**

**Organization**

The California School Boards Association (CSBA) is a California nonprofit public benefit corporation. The objective of CSBA is to provide leadership in setting and implementing the public education agenda in California and to support school board governance at the district and county levels. Members consist primarily of the governing boards of California school districts.

**Principles of Consolidation**

The accompanying financial statements reflect the consolidation of CSBA and several affiliated organizations that provide services on behalf of CSBA to its members. CSBA and its affiliates (collectively, the Association) are governed by Boards of Directors with common members and share common facilities and management. Material transactions among the entities have been eliminated in consolidation. The affiliated organizations are described below:

The California School Boards Foundation (CSBF) is a California nonprofit public benefit corporation established to provide support and training to school board members, to conduct policy research and analysis in education, and to recognize educational leadership and achievements in California.

The California School Boards Association Finance Corporation (CSBAFC) is a California nonprofit public benefit corporation established to render financial assistance to educational bodies in the State of California. The current programs include a Tax Revenue Anticipation Note (TRAN) program, a Certificate of Participation program, a lease purchase program, and a Qualified Zone Academy (QZAB) program.

The California School Boards Association District Services Corporation (CSBADSC) is a California nonprofit public benefit corporation established to provide support, training, and assistance to California school districts, community colleges, and other public agencies whose primary purpose is public education. The most active programs include a Medi-Cal reimbursement service that assists school districts in receiving federal monies for specific medical services provided to eligible students; sponsorship of the US Communities Governmental Purchasing Alliance (a national pooled purchasing alliance with Cities, Counties, and Schools) that offer school districts deep discounts in purchasing supplies and services; and deferred compensation programs to help school districts establish, evaluate, and comply with complex Internal Revenue Service regulations.

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2007 AND 2006**

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**NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES - Continued:**

**Basis of Presentation**

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Association is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets based on the absence or existence and type of donor-imposed restrictions. The Association did not have any permanently restricted net assets during either year.

**Revenue Recognition**

Membership dues are recognized as revenue in the applicable membership period. Revenues from educational activities, conferences, and other events and from fee-based services are recognized when the events occur. Dues and fees collected in advance are recorded as deferred revenues until earned.

Fees for arranging TRANs and COP financing agreements among California school districts, financial institutions, and the general public are recognized upon the close of escrow.

**Cash Equivalents**

For financial statement purposes, the Association considers all investments with a maturity at purchase of three months or less to be cash equivalents. Cash and equivalents as of June 30, 2007 and 2006, include funds of \$56,005 and \$231,588, respectively, which are pooled in the Local Agency Investment Fund (LAIF). The amount held in the LAIF is considered liquid, and therefore is treated as a cash equivalent.

**Accounts Receivable and Credit Policies**

Accounts receivable consist of uncollateralized customer obligations due under normal trade terms requiring payment within 30 days from the invoice date.

Accounts receivable are stated at the amount billed to the customer. Customer account balances with invoices dated over 60 days old are considered delinquent.

Payments of accounts receivable are allocated to the specific invoices identified on the customer's remittance advice.

The carrying amount of accounts receivable is reduced by a valuation allowance that reflects management's best estimate of the amounts that will not be collected. Management individually reviews all accounts receivable balances that exceed 90 days from invoice date and based on an assessment of current creditworthiness, estimates the portion, if any, of the balance that will not be collected. At June 30, 2007 and 2006 the allowance for doubtful accounts was \$2,000.

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2007 AND 2006**

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**NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES - Continued:**

**Inventory**

Inventories consist of supplies and publications and are carried at the lower of cost or market value.

**Property and Equipment**

The Association capitalizes all expenditures for property and equipment in excess of \$1,000. Property and equipment are recorded at cost. Buildings are depreciated using the straight-line method over estimated useful lives of 30 years. Building improvements, office furniture, and equipment are depreciated using the straight-line method over estimated useful lives of 2 to 15 years.

**Income Taxes**

CSBA, CSBAFC, and CSBADSC are exempt from income taxes under Internal Revenue Code (IRC) Sections 501 (c)(4) and related California code sections. CSBF is exempt under IRC Section 501(c)(3) and related California code sections. CSBA and its affiliates are considered publicly supported organizations and are subject to income taxes from activities unrelated to their tax-exempt purposes.

**Functional Allocation of Expenses**

The costs of providing program services have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the program services based on estimates of employees' time incurred, and on usage of resources.

**Restricted and Unrestricted Revenue**

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. Restricted net assets consist of assets over which the organization does not have complete control because the donor has placed restrictions on the use of the assets. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions received with temporary restrictions that are met in the same reporting period are reported as unrestricted support and increase unrestricted net assets.

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2007 AND 2006**

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**NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES - Continued:**

**Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Members' Equity**

Members' Equity represents the net assets of the Association. Since the Association consists of nonprofit organizations, its net assets are not privately owned. The Board designated members' equity balance represents unspent contributions to the Education Legal Alliance Fund (ELA).

**Reclassifications**

Certain amounts in the prior year financial statements have been reclassified to conform with current year presentation.

**NOTE 2 - DEFERRED COMPENSATION AND RETIREMENT PLANS:**

CSBA offers its employees a deferred compensation plan in accordance with Internal Revenue Code Section 457. The plan permits employees to defer a portion of their salary until future years. No contributions are currently being made by the Association. The deferred compensation is not available to employees until disability, termination, retirement, death, or unforeseeable emergency.

Effective January 1, 2006, employees of CSBA over age 21 with at least 12 months of service may also participate in a defined contribution 401(k) retirement plan (the "Plan"). Employees may make voluntary contributions up to federally designated limits. The Organization may make discretionary contributions to the Plan. No employer contributions to the Plan were made during the year ended June 30, 2007.

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2007 AND 2006**

**NOTE 3 - PROPERTY AND EQUIPMENT:**

Property and equipment at June 30, 2007 and 2006 consisted of the following:

|                                    | <u>2007</u>         | <u>2006</u>         |
|------------------------------------|---------------------|---------------------|
| Land                               | \$ 589,304          | \$ 589,304          |
| Buildings and Improvements         | 2,201,916           | 1,813,024           |
| Furniture and Equipment            | 893,493             | 813,002             |
| Leasehold Improvements             | 40,413              | 40,413              |
| Capital Assets in Progress         | <u>141,744</u>      | <u>          </u>   |
|                                    | 3,866,870           | 3,255,743           |
| Less Accumulated Depreciation      | <u>1,984,147</u>    | <u>1,823,878</u>    |
| Total Property and Equipment - Net | <u>\$ 1,882,723</u> | <u>\$ 1,431,865</u> |

Depreciation expense for the years ended June 30, 2007 and June 30, 2006 was \$175,776 and \$154,887, respectively.

**NOTE 4 - OPERATING LEASE COMMITMENTS:**

CSBA leases office space under renewable operating leases that expire in 2010 and 2012. Rent expense at June 30, 2007 and June 30, 2006 was \$248,898 and \$150,652, respectively.

The leases are for additional office space including space for the Governmental Relations Department, to allow legislative staff easier access to the Capitol and the legislative process. These leases contain provision for periodic fixed increases in rent. Rent expense is recognized on the straight-line basis over the life of the lease. Differences between the amount paid in cash and the expense recognized, are reflected as deferred rent and are included in accounts payable on the statement of financial position.

Future minimum lease payments under the operating leases in effect at June 30, 2007 are as follows:

|                             |    |         |
|-----------------------------|----|---------|
| <u>Year Ending June 30:</u> |    |         |
| 2008                        | \$ | 318,592 |
| 2009                        | \$ | 319,377 |
| 2010                        | \$ | 336,956 |
| 2011                        | \$ | 277,302 |
| 2012                        | \$ | 232,130 |

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2007 AND 2006**

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**NOTE 5 - DEFINED BENEFIT PENSION PLAN:**

Qualified employees are covered under a cost sharing multiple-employer defined benefit pension plan (the Plan) maintained by the California Public Employees' Retirement System (CalPERS).

**Plan description**

The Plan provides retirement and disability benefits, annual cost-of-living adjustments, and death benefits to Plan members and beneficiaries. State statutes within the Public Employees' Retirement Law establish a menu of benefit provisions and other requirements. With Board approval, the Plan selects optional benefit provisions from the benefit menu by contract with CalPERS. CalPERS issues a separate comprehensive annual financial report. Copies of that report may be obtained from the CalPERS executive office at 400 "P" Street, Sacramento, CA 95814.

**Funding Policy**

Active Plan members are required to contribute 7% of their annual covered salary. CSBA is required to contribute actuarially determined remaining amounts necessary to fund the benefits for its members. The actuarial methods and assumptions used are those adopted by the CalPERS Board of Administration. The contribution rates are established and may be amended by CalPERS.

Under GASB 27, an employer reports an annual pension cost (APC) equal to the annual required contribution (ARC) plus an adjustment for the cumulative difference between the APC and the employer's actual plan contributions for the year. The cumulative difference is called the net pension obligation (NPO). The ARC for the period July 1, 2007 to June 30, 2008 was determined by an actuarial valuation of the plan as of June 30, 2005. The contribution rate for the indicated period was 14.387% of payroll for the Retirement Program.

A summary of principal assumptions and methods used to determine the ARC is shown below.

|                            |                                                                                                                                                    |
|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|
| Valuation Date             | June 30, 2005                                                                                                                                      |
| Actuarial Cost Method      | Entry Age Actuarial Cost Method                                                                                                                    |
| Amortization Method        | Level Percent of Payroll                                                                                                                           |
| Average Remaining Period   | 7 Years as of the Valuation Date                                                                                                                   |
| Asset Valuation Method     | 15 Year Smoothed Market                                                                                                                            |
| Actuarial Assumptions      |                                                                                                                                                    |
| Investment Rate of Return  | 7.75% (net of administrative expenses)                                                                                                             |
| Projected Salary Increases | 3.25% to 14.45% depending on Age, Service, and Type of Employment                                                                                  |
| Inflation                  | 3.00%                                                                                                                                              |
| Payroll Growth             | 3.25%                                                                                                                                              |
| Individual Salary Growth   | A merit scale varying by duration of employment coupled with an assumed annual inflation growth of 3.00% and an annual production growth of 0.25%. |

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2007 AND 2006**

**NOTE 5 - DEFINED BENEFIT PENSION PLAN - (Continued):**

Initial plan unfunded liabilities are amortized over a closed period equal to the average amortization period at the plan's date of entry into the CalPERS Risk Pool. Subsequent plan amendments are amortized as a level percentage of pay over a closed 20 year period. Gains and losses that occur in the operation of the risk pool are amortized over a rolling 30 year period. If the plan's accrued liability exceeds the actuarial value of plan assets, then the amortization payment on the total unfunded liability may not be lower than the payment calculated over a 30 year amortization period.

The Schedule of Funding Progress below shows the recent history of the Risk Pool's actuarial value of assets, accrued liability, their relationship, and the relationship of the unfunded liability (UL) to payroll.

**Plan's Risk Pool History of Funded Status and Funding Progress**

| Valuation<br>Date | Accrued<br>Liabilities | Actuarial<br>Assets | Unfunded<br>Liabilities<br>(UL) | Funded<br>Ratio | Annual<br>Covered<br>Payroll | UL as a %<br>of Payroll |
|-------------------|------------------------|---------------------|---------------------------------|-----------------|------------------------------|-------------------------|
| 06/30/03          | \$430,371,544          | \$429,814,105       | \$ 557,439                      | 99.9 %          | \$159,238,690                | 0.40 %                  |
| 06/30/04          | \$437,494,341          | \$428,025,075       | \$ 9,469,266                    | 97.8 %          | \$159,135,314                | 6.00 %                  |
| 06/30/05          | \$484,351,523          | \$459,996,995       | \$ 24,354,528                   | 95.0 %          | \$174,127,476                | 14.00 %                 |

**NOTE 6 - CONCENTRATIONS OF CASH:**

The Association maintains its cash in the LAIF and in bank deposit accounts that, at times, may exceed federally insured limits. The Association has not experienced any losses in such accounts. Management believes the Association is not exposed to any significant credit risk related to cash.

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**JUNE 30, 2007 AND 2006**

**NOTE 8 - EXPENSES BY STRATEGIC GOAL AREA:**

Expenses by strategic goal area for the year ended June 30, 2007 are summarized as follows:

|                           | <b>Goal #1</b><br>Policy and<br>Political<br>Leadership on<br>Behalf of<br>Children and<br>Students | <b>Goal #2</b><br>Comprehensive<br>Support for<br>Governance<br>Teams | <b>Goal #3</b><br>Direct Services to<br>Districts and<br>County Offices of<br>Education | <b>Goal #4</b><br>Education to Our<br>Communities<br>About Public<br>Schools and<br>School Board<br>Leadership | <b>Total Program<br/>Expenses</b> | <b>Administration<br/>and Internal<br/>Support<br/>Services</b> | <b>Total Expenses</b> |
|---------------------------|-----------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|-----------------------------------|-----------------------------------------------------------------|-----------------------|
| Payroll Costs             | \$ 1,365,595                                                                                        | \$ 1,823,273                                                          | \$ 2,037,057                                                                            | \$ 1,007,137                                                                                                   | \$ 6,233,062                      | \$ 2,301,003                                                    | \$ 8,534,065          |
| Travel                    | 130,346                                                                                             | 254,909                                                               | 242,406                                                                                 | 33,111                                                                                                         | 660,772                           | 301,833                                                         | 962,605               |
| Conference Expenses       | 17,615                                                                                              | 805,161                                                               | 33,929                                                                                  | 503                                                                                                            | 857,208                           | 233,209                                                         | 1,090,417             |
| Honorariums & Professiona | 378,333                                                                                             | 300,202                                                               | 618,855                                                                                 | 25,867                                                                                                         | 1,323,257                         | 245,893                                                         | 1,569,150             |
| Office & Building Expense | 119,846                                                                                             | 76,848                                                                | 58,465                                                                                  | 48,810                                                                                                         | 303,969                           | 596,144                                                         | 900,113               |
| Printing & Marketing      | 29,048                                                                                              | 195,585                                                               | 144,377                                                                                 | 106,557                                                                                                        | 475,567                           | 88,212                                                          | 563,779               |
| Misc/Other *              | 75,849                                                                                              | 27,369                                                                | 147,486                                                                                 | 39,698                                                                                                         | 290,402                           | 646,985                                                         | 937,387               |
| Applied Overhead          | 443,358                                                                                             | 618,759                                                               | 664,997                                                                                 | 361,062                                                                                                        | 2,088,176                         | (2,088,176)                                                     | -                     |
| <b>Total Expenses</b>     | <b>\$ 2,559,990</b>                                                                                 | <b>\$ 4,102,106</b>                                                   | <b>\$ 3,947,572</b>                                                                     | <b>\$ 1,622,745</b>                                                                                            | <b>\$ 12,232,413</b>              | <b>\$ 2,325,103</b>                                             | <b>\$ 14,557,516</b>  |

\* Other expenses include: Staff development; telecommunications; cost of goods sold; dues and subscriptions; depreciation, insurance and other.

**Goal #1 Departments Include:** Education Legal Alliance; Governmental Relations; Policy Analysis

**Goal #2 Departments Include:** Continuing Education; Foundation

**Goal #3 Departments Include:** Finance Corporation; District Services Corporation; Policy Services; Executive Search Services

**Goal #4 Departments Include:** Communications

**Administration and Internal Support Services Include:** Administration; Human Resources; Building and Grounds; Computer Services; Accounting; Legal

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## **Supplementary Information**

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS**

**CONSOLIDATING STATEMENT OF FINANCIAL POSITION**  
**JUNE 30, 2007**

|                                              | <u>CSBA</u>         | <u>CSBF</u>       | <u>CSBAFC</u>       | <u>CSBADSC</u>      | <u>Consol.</u>       |
|----------------------------------------------|---------------------|-------------------|---------------------|---------------------|----------------------|
| <b>ASSETS</b>                                |                     |                   |                     |                     |                      |
| <b>CURRENT ASSETS:</b>                       |                     |                   |                     |                     |                      |
| Cash and Equivalents                         | \$ 4,425,125        | \$ 17,672         | \$ 1,072,774        | \$ 1,150,889        | \$ 6,666,460         |
| Accounts Receivable                          | 164,515             | 162,449           | 21,199              | 285,184             | 633,347              |
| Grants Receivable                            |                     | 148,500           |                     |                     | 148,500              |
| Intercompany Receivables                     | 510,424             | 48,483            |                     |                     | 558,907              |
| Inventories                                  | 51,238              |                   |                     |                     | 51,238               |
| Deposits and Prepaid Expenses                | <u>312,143</u>      | <u>(3,997)</u>    | <u>40</u>           | <u>1,382</u>        | <u>309,568</u>       |
| Total Current Assets                         | 5,463,445           | 373,107           | 1,094,013           | 1,437,455           | 8,368,020            |
| <b>INVESTMENTS</b>                           |                     |                   |                     | 1,812               | 1,812                |
| <b>ANNUITIES HELD IN TRUST</b>               | 2,361,986           |                   |                     |                     | 2,361,986            |
| <b>PROPERTY AND EQUIPMENT - NET</b>          | <u>1,882,723</u>    |                   |                     |                     | <u>1,882,723</u>     |
| <b>TOTAL ASSETS</b>                          | <u>\$ 9,708,154</u> | <u>\$ 373,107</u> | <u>\$ 1,094,013</u> | <u>\$ 1,439,267</u> | <u>\$ 12,614,541</u> |
| <b>LIABILITIES AND MEMBERS' EQUITY</b>       |                     |                   |                     |                     |                      |
| <b>CURRENT LIABILITIES:</b>                  |                     |                   |                     |                     |                      |
| Accounts Payable                             | \$ 596,687          | \$ 8,375          | \$ 4,530            | \$ 74,134           | \$ 683,726           |
| Deferred Revenues                            | 1,817,041           | 415,120           | 7,500               | 8,065               | 2,247,726            |
| Intercompany Payables                        |                     |                   | 158,596             | 400,311             | 558,907              |
| Compensated Absences                         | <u>457,047</u>      |                   |                     |                     | <u>457,047</u>       |
| Total Current Liabilities                    | 2,870,775           | 423,495           | 170,626             | 482,510             | 3,947,406            |
| <b>ANNUITIES HELD IN TRUST</b>               | <u>2,361,986</u>    |                   |                     |                     | <u>2,361,986</u>     |
| <b>TOTAL LIABILITIES</b>                     | <u>5,232,761</u>    | <u>423,495</u>    | <u>170,626</u>      | <u>482,510</u>      | <u>6,309,392</u>     |
| <b>MEMBERS' EQUITY</b>                       |                     |                   |                     |                     |                      |
| Unrestricted:                                |                     |                   |                     |                     |                      |
| Undesignated                                 | 2,941,888           | (305,155)         | 923,387             | 956,757             | 4,516,877            |
| Board Designated                             | <u>1,533,505</u>    |                   |                     |                     | <u>1,533,505</u>     |
| Total Unrestricted                           | <u>4,475,393</u>    | <u>(305,155)</u>  | <u>923,387</u>      | <u>956,757</u>      | <u>6,050,382</u>     |
| Temporarily Restricted                       |                     | <u>254,767</u>    |                     |                     | <u>254,767</u>       |
| <b>TOTAL MEMBERS' EQUITY</b>                 | <u>4,475,393</u>    | <u>(50,388)</u>   | <u>923,387</u>      | <u>956,757</u>      | <u>6,305,149</u>     |
| <b>TOTAL LIABILITIES AND MEMBERS' EQUITY</b> | <u>\$ 9,708,154</u> | <u>\$ 373,107</u> | <u>\$ 1,094,013</u> | <u>\$ 1,439,267</u> | <u>\$ 12,614,541</u> |

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS**

**CONSOLIDATING STATEMENT OF FINANCIAL POSITION  
JUNE 30, 2006**

|                                              | <u>CSBA</u>         | <u>CSBF</u>       | <u>CSBAFC</u>       | <u>CSBADSC</u>      | <u>Consol.</u>       |
|----------------------------------------------|---------------------|-------------------|---------------------|---------------------|----------------------|
| <b>ASSETS</b>                                |                     |                   |                     |                     |                      |
| <b>CURRENT ASSETS:</b>                       |                     |                   |                     |                     |                      |
| Cash and Equivalents                         | \$ 4,318,396        | \$ 33,242         | \$ 1,128,149        | \$ 1,051,497        | \$ 6,531,284         |
| Accounts Receivable                          | 137,870             | 117,219           | 8,492               | 286,131             | 549,712              |
| Grants Receivable                            |                     |                   |                     |                     |                      |
| Intercompany Receivables                     | 168,448             | 332,212           |                     |                     | 500,660              |
| Inventories                                  | 58,786              |                   |                     |                     | 58,786               |
| Deposits and Prepaid Expenses                | <u>384,043</u>      | <u>2,000</u>      | <u>750</u>          | <u>795</u>          | <u>387,588</u>       |
| Total Current Assets                         | 5,067,543           | 484,673           | 1,137,391           | 1,338,423           | 8,028,030            |
| <b>INVESTMENTS</b>                           |                     |                   |                     | 1,812               | 1,812                |
| <b>ANNUITIES HELD IN TRUST</b>               |                     |                   |                     |                     | 1,859,131            |
| <b>PROPERTY AND EQUIPMENT - NET</b>          | <u>1,431,865</u>    |                   |                     |                     | <u>1,431,865</u>     |
| <b>TOTAL ASSETS</b>                          | <u>\$ 8,358,539</u> | <u>\$ 484,673</u> | <u>\$ 1,137,391</u> | <u>\$ 1,340,235</u> | <u>\$ 11,320,838</u> |
| <b>LIABILITIES AND MEMBERS' EQUITY</b>       |                     |                   |                     |                     |                      |
| <b>CURRENT LIABILITIES:</b>                  |                     |                   |                     |                     |                      |
| Accounts Payable                             | \$ 397,920          | \$ 20,925         | \$ 5,100            | \$ 84,522           | \$ 508,467           |
| Deferred Revenues                            | 1,550,664           | 370,702           |                     | 7,200               | 1,928,566            |
| Intercompany Payables                        |                     |                   | 208,904             | 291,756             | 500,660              |
| Compensated Absences                         | <u>402,714</u>      | <u>32,436</u>     | <u>(1,405)</u>      | <u>(5,411)</u>      | <u>428,334</u>       |
| Total Current Liabilities                    | 2,351,298           | 424,063           | 212,599             | 378,067             | 3,366,027            |
| <b>ANNUITIES HELD IN TRUST</b>               |                     |                   |                     |                     | <u>1,859,131</u>     |
| <b>TOTAL LIABILITIES</b>                     | <u>4,210,429</u>    | <u>424,063</u>    | <u>212,599</u>      | <u>378,067</u>      | <u>5,225,158</u>     |
| <b>MEMBERS' EQUITY:</b>                      |                     |                   |                     |                     |                      |
| Unrestricted:                                |                     |                   |                     |                     |                      |
| Undesignated                                 | 2,967,508           | (125,144)         | 924,792             | 962,168             | 4,729,324            |
| Board Designated                             | <u>1,180,602</u>    |                   |                     |                     | <u>1,180,602</u>     |
| Total Unrestricted                           | <u>4,148,110</u>    | <u>(125,144)</u>  | <u>924,792</u>      | <u>962,168</u>      | <u>5,909,926</u>     |
| Temporarily Restricted                       |                     | <u>185,754</u>    |                     |                     | <u>185,754</u>       |
| <b>TOTAL MEMBERS' EQUITY</b>                 | <u>4,148,110</u>    | <u>60,610</u>     | <u>924,792</u>      | <u>962,168</u>      | <u>6,095,680</u>     |
| <b>TOTAL LIABILITIES AND MEMBERS' EQUITY</b> | <u>\$ 8,358,539</u> | <u>\$ 484,673</u> | <u>\$ 1,137,391</u> | <u>\$ 1,340,235</u> | <u>\$ 11,320,838</u> |

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS**

**CONSOLIDATING STATEMENT OF ACTIVITIES  
YEAR ENDED JUNE 30, 2007**

|                                           | <u>CSBA</u>       | <u>CSBF</u>        | <u>CSBAFC</u>  | <u>CSBADSC</u>   | <u>Consol.</u>    |
|-------------------------------------------|-------------------|--------------------|----------------|------------------|-------------------|
| UNRESTRICTED MEMBERS' EQUITY:             |                   |                    |                |                  |                   |
| REVENUES AND SUPPORT:                     |                   |                    |                |                  |                   |
| Membership Dues                           | \$ 5,209,617      | \$                 | \$             | \$               | \$ 5,209,617      |
| Policy Services                           | 2,571,302         |                    |                |                  | 2,571,302         |
| Continuing Education                      | 1,925,052         |                    |                |                  | 1,925,052         |
| Education Legal Alliance                  | 1,197,197         |                    |                |                  | 1,197,197         |
| Foundation Programs                       |                   | 945,057            |                |                  | 945,057           |
| District Services Programs                |                   |                    |                | 1,038,954        | 1,038,954         |
| Financial Programs                        |                   |                    | 271,759        |                  | 271,759           |
| Executive Search                          | 381,786           |                    |                |                  | 381,786           |
| Communications and Member Services        | 218,076           |                    |                |                  | 218,076           |
| Interest Revenues                         | 349,606           | 10                 | 56,682         | 51,316           | 457,614           |
| Miscellaneous                             | 108,195           |                    |                |                  | 108,195           |
| Net Assets Released from Restrictions     |                   | 373,363            |                |                  | 373,363           |
| Total Revenues and Support                | <u>11,960,831</u> | <u>1,318,430</u>   | <u>328,441</u> | <u>1,090,270</u> | <u>14,697,972</u> |
| EXPENSES:                                 |                   |                    |                |                  |                   |
| Program Services -                        |                   |                    |                |                  |                   |
| Foundation Programs                       |                   | 2,601,291          |                |                  | 2,601,291         |
| Communications and Member Services        | 1,622,745         |                    |                |                  | 1,622,745         |
| Policy Services                           | 2,295,941         |                    |                |                  | 2,295,941         |
| Education Legal Alliance                  | 911,912           |                    |                |                  | 911,912           |
| Continuing Education                      | 1,500,814         |                    |                |                  | 1,500,814         |
| Governmental Relations                    | 1,162,365         |                    |                |                  | 1,162,365         |
| Executive Search                          | 715,516           |                    |                |                  | 715,516           |
| Policy Analysis                           | 485,714           |                    |                |                  | 485,714           |
| District Services Programs                |                   |                    |                | 757,073          | 757,073           |
| Financial Programs                        |                   |                    | 179,042        |                  | 179,042           |
| Total Program Services                    | <u>8,695,007</u>  | <u>2,601,291</u>   | <u>179,042</u> | <u>757,073</u>   | <u>12,232,413</u> |
| Supporting Services -                     |                   |                    |                |                  |                   |
| Governance and Administration             | <u>2,325,103</u>  |                    |                |                  | <u>2,325,103</u>  |
| Total Expenses                            | <u>11,020,110</u> | <u>2,601,291</u>   | <u>179,042</u> | <u>757,073</u>   | <u>14,557,516</u> |
| CHANGE IN UNRESTRICTED<br>MEMBERS' EQUITY | <u>940,721</u>    | <u>(1,282,861)</u> | <u>149,399</u> | <u>333,197</u>   | <u>140,456</u>    |

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS**

**CONSOLIDATING STATEMENT OF ACTIVITIES  
YEAR ENDED JUNE 30, 2007**

|                                                     | <u>CSBA</u>         | <u>CSBF</u>        | <u>CSBAFC</u>     | <u>CSBADSC</u>    | <u>Consol.</u>      |
|-----------------------------------------------------|---------------------|--------------------|-------------------|-------------------|---------------------|
| TEMPORARILY RESTRICTED<br>MEMBERS' EQUITY           |                     |                    |                   |                   |                     |
| Foundation Programs                                 |                     | 442,376            |                   |                   | 442,376             |
| Net Assets Released from Restrictions               |                     | (373,363)          |                   |                   | (373,363)           |
| CHANGE IN TEMPORARILY<br>RESTRICTED MEMBERS' EQUITY |                     | 69,013             |                   |                   | 69,013              |
| NET CHANGE IN MEMBERS' EQUITY                       | 940,721             | (1,213,848)        | 149,399           | 333,197           | 209,469             |
| MEMBERS' EQUITY, Beginning of Year                  | 4,148,110           | 60,610             | 924,792           | 962,168           | 6,095,680           |
| EQUITY TRANSFER, Accrued Vacation                   | (25,620)            | 32,436             | (1,405)           | (5,411)           |                     |
| EQUITY TRANSFER, other                              | (587,818)           | 1,070,414          | (149,399)         | (333,197)         |                     |
| MEMBERS' EQUITY, End of Year                        | <u>\$ 4,475,393</u> | <u>\$ (50,388)</u> | <u>\$ 923,387</u> | <u>\$ 956,757</u> | <u>\$ 6,305,149</u> |

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS**

**CONSOLIDATING STATEMENT OF ACTIVITIES  
YEAR ENDED JUNE 30, 2006**

|                                           | <u>CSBA</u>       | <u>CSBF</u>        | <u>CSBAFC</u>  | <u>CSBADSC</u>   | <u>Consol.</u>    |
|-------------------------------------------|-------------------|--------------------|----------------|------------------|-------------------|
| UNRESTRICTED MEMBERS' EQUITY:             |                   |                    |                |                  |                   |
| REVENUES AND SUPPORT:                     |                   |                    |                |                  |                   |
| Membership Dues                           | \$ 4,798,973      | \$                 | \$             | \$               | \$ 4,798,973      |
| Policy Services                           | 2,318,672         |                    |                |                  | 2,318,672         |
| Continuing Education                      | 1,495,294         |                    |                |                  | 1,495,294         |
| Education Legal Alliance                  | 998,966           |                    |                |                  | 998,966           |
| Foundation Programs                       |                   | 649,017            |                |                  | 649,017           |
| District Services Programs                |                   |                    |                | 988,232          | 988,232           |
| Financial Programs                        |                   |                    | 452,885        |                  | 452,885           |
| Executive Search                          | 422,528           |                    |                |                  | 422,528           |
| Communications and Member Services        | 184,433           |                    |                |                  | 184,433           |
| Interest Revenues                         | 249,294           | 391                | 44,549         | 38,205           | 332,439           |
| Miscellaneous                             | 96,442            |                    |                | 3                | 96,445            |
| Net Assets Released from Restrictions     |                   | 410,254            |                |                  | 410,254           |
| Total Revenues and Support                | <u>10,564,602</u> | <u>1,059,662</u>   | <u>497,434</u> | <u>1,026,440</u> | <u>13,148,138</u> |
| EXPENSES:                                 |                   |                    |                |                  |                   |
| Program Services -                        |                   |                    |                |                  |                   |
| Foundation Programs                       |                   | 2,343,981          |                |                  | 2,343,981         |
| Communications and Member Services        | 1,550,149         |                    |                |                  | 1,550,149         |
| Policy Services                           | 1,854,942         |                    |                |                  | 1,854,942         |
| Education Legal Alliance                  | 706,217           |                    |                |                  | 706,217           |
| Continuing Education                      | 1,257,583         |                    |                |                  | 1,257,583         |
| Governmental Relations                    | 1,103,042         |                    |                |                  | 1,103,042         |
| Executive Search                          | 699,820           |                    |                |                  | 699,820           |
| Policy Analysis                           | 488,896           |                    |                |                  | 488,896           |
| District Services Programs                |                   |                    |                | 700,365          | 700,365           |
| Financial Programs                        |                   |                    | 232,301        |                  | 232,301           |
| Total Program Services                    | <u>7,660,649</u>  | <u>2,343,981</u>   | <u>232,301</u> | <u>700,365</u>   | <u>10,937,296</u> |
| Supporting Services -                     |                   |                    |                |                  |                   |
| Governance and Administration             | <u>2,004,955</u>  |                    |                |                  | <u>2,004,955</u>  |
| Total Expenses                            | <u>9,665,604</u>  | <u>2,343,981</u>   | <u>232,301</u> | <u>700,365</u>   | <u>12,942,251</u> |
| CHANGE IN UNRESTRICTED<br>MEMBERS' EQUITY | <u>898,998</u>    | <u>(1,284,319)</u> | <u>265,133</u> | <u>326,075</u>   | <u>205,887</u>    |

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS**

**CONSOLIDATING STATEMENT OF ACTIVITIES  
YEAR ENDED JUNE 30, 2006**

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|                                                     | <u>CSBA</u>         | <u>CSBF</u>      | <u>CSBAFC</u>     | <u>CSBADSC</u>    | <u>Consol.</u>      |
|-----------------------------------------------------|---------------------|------------------|-------------------|-------------------|---------------------|
| TEMPORARILY RESTRICTED<br>MEMBERS' EQUITY           |                     |                  |                   |                   |                     |
| Foundation Programs                                 |                     | 549,858          |                   |                   | 549,858             |
| Net Assets Released from Restrictions               |                     | (410,254)        |                   |                   | (410,254)           |
| CHANGE IN TEMPORARILY<br>RESTRICTED MEMBERS' EQUITY |                     | 139,604          |                   |                   | 139,604             |
| NET CHANGE IN MEMBERS' EQUITY                       | 898,998             | (1,144,715)      | 265,133           | 326,075           | 345,491             |
| MEMBERS' EQUITY, Beginning of Year                  | 3,817,079           | 46,150           | 924,792           | 962,168           | 5,750,189           |
| EQUITY TRANSFER                                     | (567,967)           | 1,159,175        | (265,133)         | (326,075)         |                     |
| MEMBERS' EQUITY, End of Year                        | <u>\$ 4,148,110</u> | <u>\$ 60,610</u> | <u>\$ 924,792</u> | <u>\$ 962,168</u> | <u>\$ 6,095,680</u> |

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS**

**CONSOLIDATING STATEMENT OF MEMBERS' EQUITY  
YEAR ENDED JUNE 30, 2007**

|                                            | <u>Unrestricted</u> |                     |                   |                   |                     | <u>Designated</u>   |                               |                     |
|--------------------------------------------|---------------------|---------------------|-------------------|-------------------|---------------------|---------------------|-------------------------------|---------------------|
|                                            | <u>Undesignated</u> |                     |                   |                   |                     |                     | <u>Temporarily Restricted</u> | <u>Total</u>        |
|                                            | <u>CSBA</u>         | <u>CSBF</u>         | <u>CSBAFC</u>     | <u>CSBADSC</u>    | <u>Total</u>        | <u>ELA</u>          |                               |                     |
| Revenues                                   | \$ 10,696,016       | \$ 945,067          | \$ 328,441        | \$ 1,090,270      | \$ 13,059,794       | \$ 1,264,815        | \$ 442,376                    | \$ 14,766,985       |
| Expenses                                   | (10,108,198)        | (2,601,291)         | (179,042)         | (757,073)         | (13,645,604)        | (911,912)           |                               | (14,557,516)        |
| Net Assets Released from Restrictions      |                     | <u>373,363</u>      |                   |                   | <u>373,363</u>      |                     | <u>(373,363)</u>              |                     |
| Excess (Deficit) of Revenues Over Expenses | 587,818             | (1,282,861)         | 149,399           | 333,197           | (212,447)           | 352,903             | 69,013                        | 209,469             |
| Equity Transfer                            | <u>(587,818)</u>    | <u>1,070,414</u>    | <u>(149,399)</u>  | <u>(333,197)</u>  |                     |                     |                               |                     |
| Change in Members' Equity                  |                     | (212,447)           |                   |                   | (212,447)           | 352,903             | 69,013                        | 209,469             |
| Members' Equity, beginning of year         | 2,967,508           | (125,144)           | 924,792           | 962,168           | 4,729,324           | 1,180,602           | 185,754                       | 6,095,680           |
| Equity Transfer of Accrued Vacation        | <u>(25,620)</u>     | <u>32,436</u>       | <u>(1,405)</u>    | <u>(5,411)</u>    |                     |                     |                               |                     |
| Members' Equity, end of year               | <u>\$ 2,941,888</u> | <u>\$ (305,155)</u> | <u>\$ 923,387</u> | <u>\$ 956,757</u> | <u>\$ 4,516,877</u> | <u>\$ 1,533,505</u> | <u>\$ 254,767</u>             | <u>\$ 6,305,149</u> |

**CALIFORNIA SCHOOL BOARDS ASSOCIATION  
AND AFFILIATED ORGANIZATIONS**

**CONSOLIDATING STATEMENT OF MEMBERS' EQUITY  
YEAR ENDED JUNE 30, 2006**

|                                               | <u>Unrestricted</u> |                     |                   |                   |                     | <u>Designated</u>   |                                   |                     |
|-----------------------------------------------|---------------------|---------------------|-------------------|-------------------|---------------------|---------------------|-----------------------------------|---------------------|
|                                               | <u>Undesignated</u> |                     |                   |                   |                     |                     | <u>Temporarily<br/>Restricted</u> |                     |
|                                               | <u>CSBA</u>         | <u>CSBF</u>         | <u>CSBAFC</u>     | <u>CSBADSC</u>    | <u>Total</u>        | <u>ELA</u>          |                                   | <u>Total</u>        |
| Revenues                                      | \$ 9,527,354        | \$ 649,408          | \$ 497,434        | \$ 1,026,440      | \$ 11,700,636       | \$ 1,037,248        | \$ 549,858                        | \$ 13,287,742       |
| Expenses                                      | (8,959,387)         | (2,343,981)         | (232,301)         | (700,365)         | (12,236,034)        | (706,217)           |                                   | (12,942,251)        |
| Net Assets Released from<br>Restrictions      |                     | <u>410,254</u>      |                   |                   | <u>410,254</u>      |                     | <u>(410,254)</u>                  |                     |
| Excess (Deficit) of Revenues<br>Over Expenses | 567,967             | (1,284,319)         | 265,133           | 326,075           | (125,144)           | 331,031             | 139,604                           | 345,491             |
| Equity Transfer                               | <u>(567,967)</u>    | <u>1,159,175</u>    | <u>(265,133)</u>  | <u>(326,075)</u>  |                     |                     |                                   |                     |
| Change in Members' Equity                     |                     | (125,144)           |                   |                   | (125,144)           | 331,031             | 139,604                           | 345,491             |
| Members' Equity,<br>beginning of year         | <u>2,967,508</u>    |                     | <u>924,792</u>    | <u>962,168</u>    | <u>4,854,468</u>    | <u>849,571</u>      | <u>46,150</u>                     | <u>5,750,189</u>    |
| Members' Equity,<br>end of year               | <u>\$ 2,967,508</u> | <u>\$ (125,144)</u> | <u>\$ 924,792</u> | <u>\$ 962,168</u> | <u>\$ 4,729,324</u> | <u>\$ 1,180,602</u> | <u>\$ 185,754</u>                 | <u>\$ 6,095,680</u> |

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