



Collective Bargaining Summits

Staying the course: Protecting the educational program

2009 Schedule

7:30 – 8:30 a.m.

Registration

8:30 – 9:30 a.m.

Fiscal, policy and legal issues impacting bargaining

California's K-adult system is being rocked at its core. Over the next two fiscal years, LEAs will undergo unprecedented funding challenges that will jeopardize their ability to educate students and meet their core missions. This session will focus on the fiscal, policy, and legal aspects that will impact out-year negotiations. The session will provide governance and negotiating teams a complete picture and understanding of these topic areas and how they will influence management and employee relations.

9:30 – 10:00 a.m.

Outlooks and projections

What is the outlook for negotiations? What will employee units want at the table? Will statewide employee associations implement coordinated strategies? What will be the out-year implications to collective bargaining in relation to employee benefits, student achievement, NCLB, and educational services? This session will provide perspectives and recommendations on these and other matters that will likely come before management teams in the near future.

10:00 – 10:30 a.m.

Collective bargaining resource bank

This brief session will provide an overview of a CD-Rom resource bank for upcoming negotiations. Participants will receive this resource material as part of their attendance at one of the summits. The resource material will contain information useful for the development of their bargaining strategies over the next two years. Presenters will highlight other venues for information and services pertinent to developing negotiation strategies.

10:30 – 11:30 a.m.

Developing your game plan

How should boards and governance teams develop their game plan in light of the overall situation facing districts and county offices? What steps and strategies will education leaders need to take to protect their fiscal bottom lines, but still maintain their educational program and student achievement? This final session will focus on what to prepare for in upcoming negotiations. This will include board adopted principles and strategies, what data you will need, preparing for impasse and/or fact finding, and what steps to take to protect your LEA's educational program. The presentation will focus on these topics in the context of 2009-10 and 2010-11 budget reductions.

11:30 – 12:30 a.m.

Expert panel – questions and answers

In this final presentation, the presenters will be joined by local practitioners and legal experts in an interactive panel. The panel will focus on bargaining issues, trends, and strategies as they pertain to that specific geographic area. Audience members will have the opportunity to compare and contrast their situations and predicaments with other districts in their area.

- **September 15 – Eureka City Schools**
- **September 16 – Redding, Shasta Union HSD**
- **September 17 – Fairfield, Solano COE**
- **September 22 – Visalia USD**
- **September 23 – Fontana USD**
- **October 6 – Lawndale USD**
- **October 7 – Carlsbad USD**
- **October 8 – Imperial COE**

Presenters:

Brett McFadden, ACSA; Dr. Ruben Ingram, SEAC; Dr. Doug Brown, SEAC; Rick Pratt, CSBA